CONCORD NEIGHBORHOOD CENTER ASSOCIATION, INC.

AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Concord Neighborhood Center Association, Inc. Indianapolis. Indiana

Report on the Financial Statements

We have audited the accompanying financial statements of Concord Neighborhood Center Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Concord Neighborhood Center Association, Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Another auditor whose report was dated May 3, 2019, audited the prior year financial statements and expressed an unmodified opinion.

Pettit & Company, LLC

June 29, 2020

STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2019 AND 2018

Assets

	2019	2018
Current assets		
Cash and cash equivalents	\$ 529,467	\$ 486,047
Certificates of deposit	100,050	300,000
Accounts receivable	-	18,961
Contract receivable	20,996	75,682
Grant receivable	-	130,889
Interest receivable	-	17,879
Prepaid expense	21,681	24,022
Total current assets	672,194	1,053,480
Property and equipment		
Land	47,790	47,790
Buildings	1,886,766	1,871,315
Vehicles	38,346	38,346
Equipment	91,720	38,260
Furniture and fixtures	38,472	37,751
Total property and equipment	2,103,094	2,033,462
Accumulated depreciation	(1,560,203)	(1,465,589)
Net property and equipment	542,891	567,873
Other assets		
Investments	4,828,278	4,563,078
Benefical interest in assets held by others	182,606	311,037
Total other assets	5,010,884	4,874,115
Total assets	\$ 6,225,969	\$6,495,468

STATEMENTS OF FINANCIAL POSITION (CONTINUED) AS OF DECEMBER 31, 2019 AND 2018

Liabilities and net assets (deficit)

	2019	2018
Current liabilities Accounts payable Accrued wages payable	\$ 20,196 814	\$ 30,244 2,741
Total current liabilities	21,010	32,985
Total liabilities	21,010	32,985
Net assets (deficit)		
Net assets without donor restrictions	1,486,964	1,145,954
Net assets with donor restrictions		
Purpose restrictions	210,995	726,741
Time restrictions	-	82,788
Perpetual in nature	4,507,000	4,507,000
Total net assets	6,204,959	6,462,483
Total liabilities and net assets (deficit)	\$ 6,225,969	\$ 6,495,468

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	ssets without r restrictions	ssets with restrictions	Total
Support and revenue			
Contributions	\$ 76,999	\$ -	\$ 76,999
Grants and awards	106,780	28,389	135,169
Fundraising - special events	36,616	-	36,616
In-kind	170	-	170
United way community funding	96,884	-	96,884
Fees from contracts	283,060	-	283,060
Childcare and summer camp program service fees	231,626	-	231,626
Rental income and other charges	15,640	-	15,640
Dynki Deli	9,726	-	9,726
Gain (loss) on sale of assets	-	-	-
Investment income, net of fees	37,439	-	37,439
Unrealized gain (loss) on investments	-	158,646	158,646
Realized gain (loss) on investments	-	11,593	11,593
Change in value of beneficial interest	-	52,735	52,735
Net assets released from restrictions			
Satisfaction of program requirements	849,897	 (849,897)	
Total support and revenue	1,744,837	 (598,534)	 1,146,303
Expenses			
Program services	1,188,704		1,188,704
Management and general	128,896	-	128,896
Fund raising	86,227		86,227
Total cost of operations	1,403,827	-	 1,403,827
Change in net assets (deficit)	341,010	(598,534)	 (257,524)
Net assets (deficit) - beginning of year	1,145,954	 5,316,529	6,462,483
Net assets (deficit) - end of year	\$ 1,486,964	\$ 4,717,995	\$ 6,204,959

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018

	sets without restrictions	assets with rrestrictions	 Total
Support and revenue			
Contributions	\$ 86,863	\$ -	\$ 86,863
Grants and awards	9,997	166,575	176,572
Fundraising - special events	38,936	-	38,936
In-kind	47,158	-	47,158
United way community funding	82,793	82,788	165,581
Fees from contracts	264,926	-	264,926
Childcare and summer camp program service fees	280,612	-	280,612
Rental income and other charges	19,168	-	19,168
Dynki Deli	12,498	-	12,498
Gain (loss) on sale of assets	(718)	-	(718)
Investment income, net of fees	24,241	28,504	52,745
Unrealized gain (loss) on investments	(183)	464	281
Realized gain (loss) on investments	-	45	45
Change in value of beneficial interest	-	4,362	4,362
Net assets released from restrictions			
Satisfaction of program requirements	536,852	 (536,852)	
Total support and revenue	1,403,143	 (254,114)	 1,149,029
Expenses			
Program services	1,301,417	-	1,301,417
Management and general	64,097	-	64,097
Fund raising	110,452	_	 110,452
Total cost of operations	1,475,966	 -	 1,475,966
Change in net assets (deficit)	(72,823)	(254,114)	 (326,937)
Net assets (deficit) - beginning of year	1,218,777	 5,570,643	 6,789,420
Net assets (deficit) - end of year	\$ 1,145,954	\$ 5,316,529	\$ 6,462,483

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Care coordination						Child day care	chool age	se ho	Social ervices/ omeless evention	1	Now for the future (NFTF)	N	lutrition	 Senior citizens services	Dy	nki deli
Salaries	\$	130,213	\$ 218,079	\$ 144,457	\$	57,414	\$	37,114	\$	35,395	\$ 24,799	\$	4,810				
Employee benefits		32,332	33,333	24,081		10,824		4,391		5,274	2,439		76				
Payroll taxes		8,820	16,592	10,939		4,318		2,769		2,625	1,761		392				
Legal and professional		3,901	3,141	3,573		2,879		2,690		2,394	4,124		-				
Supplies		2,988	2,410	12,808		254		247		56,515	788		11,068				
Telephone		2,158	1,420	1,420		1,420		709		709	709		-				
Postage and shipping		369	50	85		50		50		31	50		-				
Occupancy - utilities		1,585	4,744	4,877		1,151		2,713		1,204	1,426		-				
Occupancy - routine upkeep		6,121	8,220	13,770		4,447		7,672		6,906	5,514		39				
Conference and meetings		50	1,814	290		-		-		-	-		-				
Printing and publications		46	83	83		46		46		46	46		-				
Travel and transporation		64	1,466	2,849		-		-		232	1,592		61				
Contributions, dues, and awards		-	36	248		-		2,000		-	-		144				
Equipment rental		2,092	980	164		20		4		4	74		-				
Activity fees and charges		13	33	2,222		13		13		13	13		-				
Other insurance		2,503	3,248	5,189		2,041		3,282		1,379	2,124		-				
Other expenses		391	4,525	2,660		134		344		83	304		340				
Specific assistance		53,416	=	-		15,447		-		-	67		-				
Fundraising		-	-	-		-		-		-	-		-				
Depreciation		-	 <u>-</u>	 -		-				<u>-</u>							
Total expenses	\$	247,062	\$ 300,174	\$ 229,715	\$	100,458	\$	64,044	\$	112,810	\$ 45,830	\$	16,930				

STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) **FOR THE YEAR ENDED DECEMBER 31, 2019**

Transportation services		General social development		 Total program		nagement d general	F	Fund Raising	Total		
\$	18,444	\$	24,207	\$ 694,932	\$	21,473	\$	38,520	\$	754,925	
	4,808		3,793	121,351		1,960		7,972		131,283	
	1,334		1,863	51,413		2,279		2,900		56,592	
	7		2,343	25,052		1,087		2,429		28,568	
	_		50	87,128		64		45		87,237	
	-		709	9,254		319		709		10,282	
	-		31	716		_		1,139		1,855	
	1,329		1,497	20,526		790		864		22,180	
	· -		5,569	58,258		5,986		6,867		71,111	
	-		_	2,154		12		430		2,596	
	-		46	442		_		266		708	
	3,352		_	9,616		_		_		9,616	
	· -		_	2,428		_		50		2,478	
	-		4	3,342		32		6		3,380	
	-		13	2,333		_		1,388		3,721	
	-		1,995	21,761		_		989		22,750	
	-		287	9,068		281		3,165		12,514	
	_		_	68,930		_		-		68,930	
	-		_	· -		_		18,488		18,488	
						94,613		<u>-</u>		94,613	
\$	29,274	\$	42,407	\$ 1,188,704	\$	128,896	\$	86,227	\$	1,403,827	

STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) **FOR THE YEAR ENDED DECEMBER 31, 2018**

	Care coordination						Child day care	chool age	se ho	Social ervices/ omeless evention	 Now for the future (NFTF)	 Nutrition	Senior citizens services	Dy	nki deli
Salaries	\$	103,267	\$ 217,929	\$ 155,891	\$	61,678	\$ 41,893	\$ 33,019	\$ 25,204	\$	6,149				
Employee benefits		24,162	32,560	23,995		10,497	5,673	4,135	2,334		38				
Payroll taxes		6,847	16,607	11,924		4,657	3,103	2,305	1,793		501				
Legal and professional		2,807	2,493	2,618		2,475	2,071	2,066	2,069		-				
Supplies		3,431	4,532	18,582		2,102	3,208	64,696	5,040		13,404				
Telephone		2,540	1,653	1,653		1,653	826	826	826		-				
Postage and shipping		257	238	55		105	42	-	1,242		-				
Occupancy - utilities		2,123	5,902	6,303		1,572	3,684	1,242	1,943		-				
Occupancy - routine upkeep		4,347	7,451	8,154		2,937	5,148	3,579	3,219		1,080				
Conference and meetings		50	833	1,989		-	150	-	=		-				
Printing and publications		480	286	386		249	248	-	249		-				
Travel and transporation		93	1,673	4,841		-	5	196	1,648		364				
Contributions, dues, and awards		-	36	36		-	146	36	=		36				
Equipment rental		1,889	1,080	193		-	-	-	-		-				
Activity fees and charges		63	103	2,510		13	1,113	13	13		-				
Other insurance		2,482	3,280	5,246		2,057	3,326	1,525	2,151		-				
Other expenses		1,179	12,449	20,333		6,969	8,327	698	2,351		1,585				
Specific assistance		48,609	-	21		16,582	-	-	-		-				
Fundraising		-	168	-		-	-	-	837		-				
Depreciation		7,159	 11,262	 21,013		5,200	12,261	 4,038	 6,444		-				
Total expenses	\$	211,785	\$ 320,535	\$ 285,743	\$	118,746	\$ 91,224	\$ 118,374	\$ 57,363	\$	23,157				

STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) **FOR THE YEAR ENDED DECEMBER 31, 2018**

Transportation services		General social development		Total program		nagement I general	 Fund Raising	Total		
\$ 18,161	\$	24,840	\$	688,031	\$	28,474	\$ 40,863	\$	757,368	
4,468		3,537		111,399		3,277	6,975		121,651	
1,317		1,921		50,975		2,175	3,066		56,216	
7		2,065		18,671		3,358	3,739		25,768	
47		310		115,352		147	149		115,648	
_		826		10,803		362	704		11,869	
_		_		1,939		63	1,480		3,482	
1,329		2,039		26,137		1,061	1,018		28,216	
-		3,235		39,150		20,273	8,361		67,784	
-		_		3,022		_	125		3,147	
-		_		1,898		32	196		2,126	
704		_		9,524		_	-		9,524	
-		_		290		_	300		590	
-		_		3,162		_	6		3,168	
-		13		3,841		_	13		3,854	
-		2,102		22,169		786	537		23,492	
-		809		54,700		871	11,778		67,349	
-		_		65,212		_	-		65,212	
_		_		1,005		_	27,242		28,247	
 		6,760		74,137		3,218	3,900		81,255	
\$ 26,033	\$	48,457	\$	1,301,417	\$	64,097	\$ 110,452	\$	1,475,966	

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

Cash flows from operating activities		
Increase (decrease) in net assets \$	(257,524)	\$ (326,937)
Adjustments to reconcile increase in net assets to net cash		
provided by operating activities		
Depreciation	94,613	81,255
(Gain) loss on sale of assets	-	718
Realized and unrealized (gain) loss on investments	(170,239)	(326)
Unrealized (gain) loss on beneficial interest	52,735	(4,362)
(Increase) decrease in assets		
Accounts receivable	18,961	6,409
Contracts receivable	54,686	(40,386)
Grants receivable	130,889	(28,152)
Interest receivable	17,879	(15,257)
Prepaid expense	2,341	(3,706)
Increase (decrease) in liabilities		
Accounts payable	(10,048)	12,514
Accrued expenses	(1,927)	(2,138)
Net cash provided by (used in) operating activities	(67,634)	(320,368)
Cash from investing activities		
Proceeds from sale of investments	162,052	3,022,213
Purchase of investments	(327,939)	(3,010,521)
Purchase of certificates of deposit	(100,000)	(450,000)
Maturities of certificates of deposit	300,000	100,000
Proceeds from beneficial interest in assets held by others	130,316	144,882
Purchase of property and equipment	(53,375)	(95,231)
Proceeds from sale of assets	-	600
Net cash provided by (used in) investing activities	111,054	(288,057)
Net increase (decrease) in cash and cash equivalents	43,420	(608,425)
Cash and cash equivalents, beginning of fiscal year	486,047	1,094,472
Cash and cash equivalents, end of fiscal year\$	529,467	\$ 486,047

CONCORD NEIGHBORHOOD CENTER ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operations

Concord Center Association, Inc. (the "Organization") was incorporated as a not-for-profit organization on November 17, 1954 under the laws of the state of Indiana. The Organization is also known in the community as Concord Neighborhood Center.

The Organization's mission is to provide opportunities that advance the education, health, well-being and independence for near-Southside families.

The Organization's vision is to help people help themselves to a better way of life. The Organization is recognized as the leading provider of needed social services to individuals and families on the south side of Indianapolis, as it and its predecessor entities have since 1875. The Organization serves residents of the area bordered by Washington Street on the north, Thompson Road on the south, I-65 on the east, and White River Parkway on the west. It offers an array of programs and services which include the following:

Care Coordination: Providing health education and case management services.

Child Day Care/Early Childhood Education: Providing licensed child care for 3 to 5 year-olds.

School Age Child Care: Providing before and after school services and summer day camp.

Family social services: Providing family support, self-sufficiency, and emergency assistance services.

Youth development: Now For the Future ("NFTF"): Providing comprehensive youth development services.

Nutrition: Providing children, youth, and seniors with nutritious meals.

Senior and mature adult services: Providing transportation, case management, activities, food pantry and other services to seniors over the age of 55.

Dynki Deli: A café serving meals to seniors, area residents, and staff.

Transportation: Providing transportation for school-aged children, seniors, and youth enrolled in the Organization's other programs.

General social development: A program that fosters youth development through activities that promote appropriate peer and adult relationships through activities and events.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Nature of operations (Continued)

The Organization controls and is the sole member of Concord Neighborhood Ventures, LLC ("CNV"). CNV was organized on May 14, 2003, as a support to the Organization. CNV's general purposes are to improve the neighborhood through residential and commercial real estate projects, and to provide a source of income for the programs and services of the Organization.

Under current accounting standards, the revenues, expenses, assets, and liabilities of CNV are required to be consolidated with the Organization's financial statements. During 2019 and 2018, CNV had no revenues or expenses, and no assets or liabilities; therefore, consolidated financial statements are not presented for the years ended December 31, 2019 and 2018.

A summary of the Organization's significant accounting policies follows:

Basis of accounting

The accompanying financial statements are presented on the accrual basis of accounting.

Basis of presentation

These financial statements have been prepared to focus on the entity as a whole and to present transactions according to the existence or absence of donor-imposed restrictions in conformity with accounting principles generally accepted in the United States of America. This has been done by classification of fund transactions and balances into two categories of net assets:

<u>Net Assets without donor restrictions</u>: These net assets generally result from revenues generated by receiving contributions that have no donor restrictions, providing services, and receiving interest from operating investments, less expenses incurred in providing program-related services, raising contributions, and preforming administrative functions.

<u>Net Assets with Donor Restrictions</u>: These net assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of the donated assets, either temporarily or permanently, until the donor restriction expires, that is until the stipulated time restriction ends or the purpose of the restriction is accomplished, the net assets are restricted.

Cash and cash equivalents

The Organization's cash and cash equivalents consist of checking, savings, and money market accounts. The Organization maintains checking and savings balances at commercial banks.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Certificates of deposit

Certificates of deposit are valued based on original cost plus accrued interest.

Concentration of risks

The Organization maintains its operating cash balances with several financial institutions. The demand deposit accounts are partially insured by the Federal Deposit Insurance Corporation. The balances, at times, may exceed federally insured limits. To date, there have been no losses on such accounts.

Approximately 8% and 14% of total revenue was from United Way for general operating support in 2019 and 2018, respectively. In addition to operating support, United Way also provides support for other programs.

The Organization has contracts with various federal, state, and local governmental agencies and departments. Approximately 25% and 23% of total revenue was received from these agencies and departments for 2019 and 2018, respectively.

Accounts receivable

The Organization follows the allowance method for accounting for uncollectible accounts. Management established an allowance for bad debts in the amount of \$0 and \$1,897 for the years ended December 31, 2019 and 2018, respectively.

The Organization's policy for determining when receivables are past due is on a case-by-case basis. Uncollectible accounts are reported in accordance with the policy described above when it is determined the amounts have become uncollectible. Amounts are considered uncollectible at the time management believes that satisfactory payment arrangements cannot be made.

Grant and contracts receivable

Grants and contracts receivable include reimbursements and unconditional promises to give, and are reported at net realizable value. All amounts are expected to be collected within one year, and none are considered uncollectible as of the years ended December 31, 2019 and 2018.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property, equipment, depreciation, and improvements

Property and equipment are stated at cost. Donated property and equipment is recorded at fair value. The Organization's capitalization policy is \$1,000. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. Estimated useful lives for furniture and equipment range from 3 to 10 years and buildings and improvements range from 30 to 40 years.

Expenditures for property and equipment and for renewals or betterments which extend the originally estimated economic life of the assets are capitalized. Expenditures for maintenance and repairs are charged to expense. When an asset is retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the statement of activities.

Investments

The Organization accounts for investments with readily determinable fair values in the statement of financial position at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Interest income is recorded on the accrual basis, and dividends are recorded on the ex-dividend date. Purchases and sales of investments are recorded on the trade date. Gains and losses on the sale of investments are determined using the specific identification method. Unrealized gains and losses are included in the statement of activities.

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term could materially affect the amounts reported in the financial statements.

Support and revenues

Revenue funded by contracts and fees are recognized as the Organization performs the contracted services. Grants and other support revenues are recognized when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of other assets is transferred to the Organization. Grant expenditures are subject to audit and acceptance by the granting agency, and adjustments could be required as a result of such audit.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Support and revenues (Continued)

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restriction.

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions specifying how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

In-kind contributions

In addition to receiving cash contributions, the Organization received in-kind contributions from various donors totaling \$170 and \$47,158 for the years ending December 31, 2019 and 2018, respectively, which are reported as contributions in the statements of activities.

Sales tax collected

The State of Indiana imposes a sales and food and beverage tax on all of the Organization's sales at the Dynki Deli. The Organization collects the sales tax from customers and remits the entire amount to the State. The Organization's accounting policy is to exclude the tax collected and remitted to the State from revenues and cost of sales.

Tax status

The Organization is exempt from federal and state income taxes on its related activities under Internal Revenue Service Code Section 501(c)(3). Accordingly, no provision for federal and state income taxes has been made.

The Organization files the required federal and state information returns. Whenever tax returns are filed, the filing organization must evaluate the merits of its tax positions and determine if they will be ultimately sustained. Those tax positions for the Organization include maintaining their tax-exempt status and the taxability of any unrelated business income. The Organization believes these positions are sustainable. Although the Organization has not incurred any interest and penalties associated with these positions, it is their policy to expense them in the statement of activities.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional expenses

Expenses are reported when incurred. In the statements of functional expenses, costs not specifically related to program services are allocated in accordance with management's estimates of program support requirements. Salaries and related expenses are charged to program services based upon estimated time spent by personnel on the related programs. Direct expenses are charged to the various programs. Occupancy expenses are allocated based upon actual utilization of space.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain prior year balances have been reclassified to conform with current year classifications and presentations.

Management's review of subsequent events

Management has performed an analysis of the activities and transactions subsequent to December 31, 2019, to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended December 31, 2019. Management has performed their analysis of subsequent events through June 29, 2020, the date the financial statements were available to be issued.

Recently issued accounting standards:

Adopted pronouncements:

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606). The standard requires an entity to recognize revenue in a manner that depicts the transfer of goods or services (performance obligations) to customers at an amount that reflects the consideration to which the entity expects to be entitled to receive. The Organization adopted this standard on January 1, 2019 using the modified retrospective method of adoption applied to all contracts at that date. Adoption of the ASU did not require an adjustment to the opening balance of net assets. The standard did not have a significant effect on its results of operations or financial position in 2019.

NOTE 2 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization has \$622,124 and \$669,883 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures consisting substantially of cash and certificates of deposits. None of these financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year of the statement of financial position.

The Organization has a policy to maintain a minimum of three months of normal operating expenses, excluding depreciation, in cash and/or short term investments. The Organization manages its financial assets to be available as its general expenditures, liabilities and other obligations come due.

In addition, as part of its liquidity management, the Organization invests cash in excess of weekly requirements in various short-term investments, including certificates of deposits. Due to the fluctuating cash needs of the Center as a result of seasonal programming, certificates of deposits have been acquired with staggered maturity dates to make certain additional cash is available at varying times throughout the year. As more fully described in Note 10, the Organization also has a line of credit in the amount of \$200,000, which could be drawn upon in the event of an unanticipated liquidity need.

The Organization's endowment funds consist of donor-restricted contributions to provide long-term organizational and operational sustainability. The original gift amount of the donor-restricted endowment funds and subsequent gifts to the endowment must be preserved and are classified as net assets with donor restrictions. The Board has authorized zero distributions through the end of 2019. Beginning in 2020, the Organization may make yearly distributions of 2% to 4% of the average market value of the Endowment fund. Up to 6% may be expended for an emergency with Board approval.

The table below represents financial assets available for general expenditures within one year at December 31, 2019 and 2018:

Financial assets at year-end:

manda addet at year one.				
		<u>2019</u>		<u>2018</u>
Cash and cash equivalents	\$	629,517	\$	786,047
Accounts receivable		-		18,961
Contracts receivable		20,996		75,682
Grants receivable		-		130,889
Interest receivable		-		17,879
Investments		4,828,278		4,563,079
Beneficial interest in assets held by others		182,606	_	311,037
Total financial assets	\$	5,661,397	\$	<u>5,903,574</u>
Less amounts not available to be used within one year:				
Investments held for endowments		(4,507,000)	(4,507,000)
Donor – imposed restrictions		(532,273)	_	(726,741)
Financial assets not available to be used within one year		(5,039,273)	_(5,233,741)
Financial assets available to meet general expenditures withi	n			
one year	\$	622,124	\$	669,832

NOTE 3 - CERTIFICATES OF DEPOSIT

Certificates of deposit consist of the following:

		<u>2019</u>		<u>2018</u>
PNC Investments Five CD's APY 2.15% to 2.30%; all mature in 2019 Two CD's APY 1.95% to 2.40%; all mature in 2020	<u>\$</u>	<u>-</u> 100,050	<u>\$</u> \$	300,000 300,000
Maturities as of December 31, 2019 and 2018 are as follow:				
		<u>2019</u>		<u>2018</u>
Within one year After one year through five years After five years through ten years After ten years	\$	100,050	\$	300,000
, ii.e., ten yeare	\$	100,050	\$	300,000

NOTE 4 - BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

The Organization maintains a Cash Reserve Fund (the "Fund") with the Central Indiana Community Foundation ("CICF"). The primary purpose of the Fund is to provide support to the Organization to carry out its role and mission. All gifts, bequests, and devises to this Fund shall be irrevocable once accepted by CICF. The Organization believes the fair value of the future cash flows to be received from its beneficial interest in assets held by CICF approximates the fair value of the underlying assets held by CICF. The assets held at CICF are entirely comprised of pooled investment funds held and managed by CICF.

Fair value is based on the net asset value per share as determined by CICF and provided to the Organization. The Fund consists of equities, fixed income, venture capital and private equity, marketable alternatives, real estates, and cash equivalent funds. The investment is directed by CICF and the portfolio is designed to achieve returns consistent with CICF's adopted investment policies.

In June 2018, the Organization's assets were transferred to a short-term pooled fund that consists of money market and fixed income funds and cash. The Organization is the only beneficiary of the investment earnings, which are distributed in accordance with the agreements between CICF and the Organization.

NOTE 5 - INVESTMENTS

Investments are composed of the following:

		<u>2019</u>	<u>2018</u>
Money market funds	\$	395,971	\$ 810,288
Equity securities		2,763,083	118,104
Corporate and government bonds		1,669,224	3,634,686
	<u>\$</u>	4,828,278	<u>\$ 4,563,078</u>

Net return on investments is as follows:

<u> 2013</u>		<u> 2010</u>
\$ 101,299	\$	28,504
11,593		45
 179,493		464
\$ 292,385	\$	29,013
\$ 	\$ 101,299 11,593 179,493	\$ 101,299 \$ 11,593 179,493

2019

2018

NOTE 6 - FAIR VALUE MEASUREMENTS

The Organization utilizes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Quoted prices for identical assets and liabilities traded in active exchange markets, such as the New York Stock Exchange.
- Level 2 Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data.
- Level 3

 Level 3
 Level 3

 Level 3 instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. While the Organization believes its valuation methods are appropriate and consistent with the other market participants, the use of different methodologies or assumptions to determining the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

NOTE 6 - FAIR VALUE MEASUREMENTS (CONTINUED)

During the years ended December 31, 2019 and 2018, there were no changes to the Organization's valuation techniques that had, or are expected to have, a material impact on its financial position or results of operations.

The following is a description of the valuation methodologies used for assets measured at fair value:

Money market funds: Valued at the net asset value ("NAV") of shares held at year-end, as reported by each fund.

Registered equity securities: Valued at the closing price of the active market in which the security is traded.

Corporate and government bonds: Valued at the quoted market price for similar securities, which approximates fair value.

Beneficial interest in assets held by others: Determined by Organization's proportionate share of the CICF's pooled investment portfolio. The Organization does not receive a detailed listing of the portfolio's assets. The Organization uses the net assets value to determine the CICF valuation using the market approach.

Assets measured at fair value as of December 31, 2019 and 2018 are summarized as follows:

		<u>2019</u>		
	<u>Fair value</u>	Level 1	Level 2	Level 3
Money market funds	\$ 395,971	\$ -	\$ 395,971	\$ -
Equity securities:				
Common stock	2,763,083	2,763,083	-	-
Fixed income:				
Corporate bonds	-	-	-	-
Government bonds	<u>1,669,224</u>		<u>1,669,224</u>	
	4 000 000	. =	0.00=.40=	
	4,828,278	2,763,083	<u>2,065,195</u>	
Beneficial interest in assets				
held by others	182,606	<u>-</u>	182,606	
Total assets	<u>\$ 5,010,884</u>	<u>\$ 2,763,083</u>	<u>\$ 2,247,801</u>	<u>\$</u>

NOTE 6 - FAIR VALUE MEASUREMENTS (CONTINUED)

		<u>2018</u>		
	Fair value	Level 1	Level 2	Level 3
Money market funds	\$ 810,288	\$ -	\$ 810,288	\$ -
Equity securities:				
Common stock	118,104	118,104	-	-
Fixed income:				
Corporate bonds	249,672	-	249,672	-
Government bonds	3,385,014		3,385,014	
	4,563,078	<u>118,104</u>	4,444,974	
Beneficial interest in assets				
held by others	311,037	<u>-</u>	311,037	
Total assets	<u>\$ 4,874,115</u>	<u>\$ 118,104</u>	<u>\$ 4,756,011</u>	<u>\$</u>

Management evaluated the significance of transfers between levels based upon the nature of the financial instruments and size of the transfer relative to total assets. For the years ended December 31, 2019 and 2018, there were no significant transfers in or out of Levels 1, 2 or 3.

NOTE 7 - LINE OF CREDIT

The Organization has a line of credit with Regions Bank with a maximum debt facility of \$200,000 available through October 18, 2020. At December 31, 2019 and 2018, there were no amounts outstanding on the line. Additionally, there were no borrowings on the line of credit during 2019 or 2018. Interest is payable monthly at the bank's prime rate plus 1.85%. The rate was 5% and 7.35% as of December 31, 2019 and 2018, respectively. Borrowings under this agreement are collateralized by substantially all of the assets of the Organization.

NOTE 8 - LILLY ENDOWMENT FUND

The Organization's endowment consists of donor-restricted contributions from Lilly Endowment and various donors to provide long-term organizational and operational sustainability. As required by accounting principles generally accepted in the United States of America ("GAAP"), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTE 8 - LILLY ENDOWMENT FUND (CONTINUED)

Interpretation of relevant law

The Board of Directors has interpreted the State Prudent Management of Institutional Funds Act ("SPMIFA") as requiring the preservation of the fair value of the original gift as of the date of the donor restricted endowment funds, unless there are explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give at fair value) donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

As of December 31, 2019 and 2018, the Organization had the following endowment net asset composition by type of fund:

December 31, 2019 Donor-restricted endowment funds:		lith Donor estrictions
Original donor-restricted gift amount and amounts required to		
be maintained in perpetuity by donor	\$	4,507,000
Accumulated investment gains (losses)	<u>\$</u>	321,278 4,828,278
<u>December 31, 2018</u>		
Donor-restricted endowment funds:		
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$	4,507,000
Accumulated investment gains (losses)		56,078
	<u>\$</u>	4,563,078

NOTE 8 - LILLY ENDOWMENT FUND (CONTINUED)

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted SPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. There were no such deficiencies as of December 31, 2019 and 2018.

Investment and spending policies

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs and operational sustainability supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity.

Under this policy, as approved by the Board of Directors, the endowment assets are invested to provide for sufficient asset growth after spending to preserve the inflation-adjusted value of the assets (as measured by the Consumer Price Index) over the investment time horizon. Actual returns in any given year may vary from this objective.

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on income-based investments to achieve its long-term return objectives within prudent risk constraints.

The Organization has authorized zero distributions for the first three years ending 2017, 2018 and 2019. Authorized subsequent disbursements shall be 2% to 4% of the average market value of the Endowment fund for the following three year periods as long as such distributions are within the spending constraints of the investment policy and the Lilly Endowment Grant Agreement. Up to 6% may be expended for an emergency whereby the full Board has determined an emergency exists, complies with external restrictions and with Board approval. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

NOTE 8 - LILLY ENDOWMENT FUND (CONTINUED)

Changes in Endowment net assets as of December 31, 2019 and 2018 are as follows:

		ith Donor strictions
Endowment net assets, January 1, 2018	\$	4,534,065
Investment income Net depreciation, realized and unrealized Total investment return	_	28,504 509 29,013
Endowment net assets, December 31, 2018		4,563,078
Investment income Net depreciation, realized and unrealized Total investment return	<u>—</u>	112,892 179,493 292,295
Withdraws		(27,185)
Endowment net assets, December 31, 2019	\$	4,828,278

NOTE 9 - EMPLOYEE BENEFITS

The Organization has established a 403(b) tax-deferred annuity plan for its employees. Employees can make pretax contributions in addition to any discretionary payments made by the Organization. The Organization made contributions totaling \$9,996 and \$10,413 the years ended December 31, 2019 and 2018, respectively.

NOTE 10 - OPERATING LEASES

The Organization is obligated under various operating lease agreements with monthly payments ranging from \$30 to \$350 and various expiration dates through October 2022. Total operating lease payments were \$5,173 and \$6,158 for the years ended December 31, 2019 and 2018, respectively.

Future minimum lease payments under these obligations are as follows:

2020	\$ 4,164
2021	4,164
2022	3,470
Total	<u>\$ 11,798</u>

NOTE 11 - FUNCTIONAL ALLOCATION OF UNITED WAY SUPPORT

Support from United Way for years ended December 31, 2019 and 2018, was allocated to the following program services and supporting activities:

	<u> 2019</u>	<u>2018</u>
Indirect public support from United Way:		
Community Impact Fund	<u>\$ 96,884</u>	<u>\$ 165,581</u>
Program Allocation:		
Program services:		
Child day care	\$ 15,443	\$ 48,536
School age child care	21,305	43,518
Social Services / Homeless prevention services	4,599	19,476
Now for the future	-	14,952
Nutrition	22,528	19,506
General social development	10,146	6,958
Senior citizens services	2,258	7,178
Transportation services	10,897	5,457
	<u>\$ 87,176</u>	<u>\$ 165,581</u>

In 2018, the Organization recognized grant income from the United Way in the amount of \$48,586 to assist with the purchase of a condenser and facility maintenance.

NOTE 12 - RELATED PARTY TRANSACTIONS

The Organization paid for services provided by board members' companies during 2018 and 2017. The services relate to providing maintenance and repair services. The Organization paid related parties a total of \$64,982 and \$36,814 in 2019 and 2018, respectively. Any related parties on the Board of Directors refrain from voting on related party transactions.

NOTE 13 - NET ASSETS

Nist seeds service of	<u>2019</u>	<u>2018</u>
Net assets consist of:		
Without donor restrictions:	\$ 1,486,964	\$ 1,145,954
With donor restrictions:		
Purpose restrictions:		
Now for the Future ("NTF")/Brotherhood	\$ -	\$ 37,412
Access/Homeless prevention	-	6,123
Senior citizens services	28,389	-
Child and youth development	-	7,500
Care coordination	-	3,000
CICF cash reserve fund	182,606	311,037
Capital improvements	-	36,547
Financial sustainability (Lilly Endowment)	321,278	325,122
Time restrictions:		
United Way operating grant	-	82,788
Perpetual in nature:		
Lilly Endowment fund	4,507,000	4,507,000
Total with donor restrictions	\$ 5,039,273	\$ 5,316,529